

# ALTANETIVA





# TABLE OF CONTENTS



Company Overview	5
Corporate Philosophy	6
Responsible Business	7
Core Business Activities	8
Trade Partners and Financial Capacity	9
Exploration	10
Production	12
Pre-financing of Crude Oil Cargoes	13
Impact	14
Strategic Advantage	15
Altanetiva- Pioneering Energy Solutions	16
Offshore Upstream Excellence	19
Downstream Trading Activities	20
Strategic Vision & Expansion Plans	21
Financial Resilience	22
Sustainability and CSR Initiatives	23
Call to Action for Investors	24
Contact Us Today	25



# COMPANY OVERVIEW



## About us

**Altanetiva** is a full-service trading company providing a broad spectrum of energy solutions including:



Trading



Exploration & Production



Risk Management & Finance



Supply Chain Management

to customers around the world, with a focus on the West African sub region.

We have traded over 11 million metric tonnes of crude oil and over 24 million metric tonnes of white products.

## International Outlook

Our headquarters and the hub of the company's worldwide allied activities. From our base in the commercial nerve centre of The United Arab Emirates, Nigeria and Sierra Leone, we have been able to establish a strong foothold in worldwide trading activities.

**Altanetiva** is strategically positioned to take advantage of the opportunities inherent in the Oil and Gas Industry for a small and nimble organization.

We have been able to manage our resources (tangible and intangible and human resources) to achieve our desired goals and excellent customer satisfaction.

## Field Intelligence

Our business mission is to take global skills to local markets.

**Altanetiva** Management takes the time to soak up local and international culture, talk to local businesses, study local dynamics, business strategies, politics and economics. The company therefore has practical trading models that are tailored to the market, thereby improving operational efficiency and expertise gives **Altanetiva** a firm.



# CORPORATE PHILOSOPHY



## Our Vision



To be one the leading energy trading and services company.

## Our Mission



To constantly generate value for our clients through relationship building, great local knowledge, quick response time and going the extra mile.

## Our Values



Integrity in all dealing  
Ethical Practice in all dealings  
Team Work  
Focus on the Company Vision  
Accountability to all stakeholders  
Corporate Governance and Risk Management  
Innovation and Determination in the Pursuit of Objectives

## Why Choose Us?

### 01 Professionalism

From the well-thought out business plan, to the seamless trading network, to the expertise of our team, Altanetiva ascribes to the highest standards of international business practice.

### 02 Partnership

Success in business, as in life, depends largely on relationships. Extensive public and private sector contacts throughout the industry and across the globe are our links to a bright future.

### 03 Integrity

Our reputation is our strength. Transparency and good corporate governance are our watchwords. At Altanetiva, a keen sense of integrity infuses all we do.



# RESPONSIBLE BUSINESS



## Corporate Social Responsibility



CSR is integrated into every one of our formal business practices in the form of good corporate governance, adding value through our goods and services and making sustainable social investment in order to develop our host communities.

Our CSR activities include:



Adopt-A-school programme



Sponsorship of summer soccer tournament for under-privileged children



Scholarships



Staff Donations



Community Volunteering Project



Grants especially to farmers

## Health, Safety And Environment Policy



Altanetiva Limited acknowledges its duties under the Occupational Safety & Health Rules & Regulation, to provide and to promote a healthy and safe working environment for members of its staff, visitors and contractors, as far as is reasonably practicable. To ensure compliance and enforcement of the rules and regulations, the company abides by its Safety & Health Policy, which states that:

- To give full commitment to maintain a safety and health work environment on job site.
- Active participation in safety campaign and training to achieve a high level of safety and health awareness.
- Compliance with all relevant Government Acts and its legislative regulations and other statutory requirements, rules & regulations, standards and procedures as laid down by the relevant Government Bodies and Statutory Boards.
- To Strive for "Zero Accident Record"
- Inform their immediate superior or Safety Committee members of any situations that, within the limits of their competence, they consider could give rise to serious or imminent danger or are shortcomings in safety and health arrangements.
- Take reasonable care for their own safety and health and that of others who may be affected by their activities.
- To prevent injury and ill health.
- To ensure continual improvement in OHS management and performance.

## Sustainability



We view sustainability from two perspectives: one, as a valuable tool and skill set we offer our clients, from life cycle analysis to reducing environmental impact to community engagement; and two, as the most compelling way to conduct ourselves professionally and live up to our employees' expectations.

As a total solutions service company, we have a responsibility to integrate sustainability into our projects, and to create shared value by promoting its benefits to our clients and all our stakeholders.

We invite you to take a tour of some of our sustainable projects covering the entire project continuum - from planning through construction and operation to final decommissioning.

# CORE BUSINESS ACTIVITIES



## 01. Trading



**Altanetiva** is involved in the supply, distribution and trading of various oil and gas products and have developed particular expertise in the trading of Crude oil, Liquefied Natural Gas, Compressed Natural Gas, Liquefied Petroleum Gas, Automotive Gas Oil, Premium Motor Spirit, Turbine kerosene, Household kerosene and Fuel oil. Total trading volume in 2021 was US\$320 million.

## 02. Operations



Quality & Service are hallmarks of the **Altanetiva** brand. The company employs international best practices and will go the extra mile to ensure complete customer satisfaction.

## 03. Supply Chain Management



**Altanetiva** is poised to create value for customers through the relationship we have developed and nurtured with terminal operators, inspection companies,

## 04. Shipping



**Altanetiva** has access to a global network of vessels of varying size and use, ranging from 5,000 to 180,000 Metric Tonne capacity Oil and chemical Tankers, to Anchor Handling Tug Supply Vessels, Platform Supply Vessels, Work Boats, Crew Boats and Barges, through relationship developed over the years. We have a strategic alliance with One Ship Brokers BV, Netherlands and have access to vessel owners around the world.

## 05. Risk Management & Finance



- Risk management is of utmost importance at **Altanetiva** Group.
- A risk management programme. The risk analysts provide daily reports and market intelligence to **Altanetiva**'s management and trading teams.
- We will continue to manage our exposure to risk, both through active measurement of our.

# TRADE PARTNERS & FINANCIAL CAPACITY



TRADE  
PARTNERS



matrix

FINANCIAL  
CAPACITY

Altanetiva has ambitious development goals – to increase market share, streamline operations and expand into new regions. These ambitions need to be backed up by the company's access to capital and credit facilities.

To help achieve our targets we presently have access to approximately \$1 Billion of Financial Facilities from reputable International Banks.



BANK OF AFRICA  
Groupe BMCE BANK



# EXPLORATION



## Description:

**Altanetiva** leads the way in discovering new oil and gas reserves using advanced geological and geophysical techniques. Our commitment to innovation drives us to leverage the latest technology in our exploration efforts.



## Advanced Geological Techniques:

Our geological exploration involves meticulous analysis of rock formations and sediment patterns. By studying core samples and geological histories, we gain insights into potential oil and gas reserves.



## Geophysical Surveys:

We employ comprehensive geophysical surveys, including seismic reflection methods, to map subsurface structures. These surveys help us visualize potential hydrocarbon reservoirs beneath the Earth's surface.



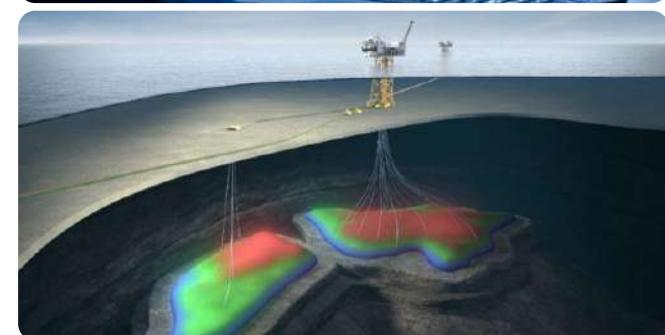
## Use of State-of-the-Art Technology:

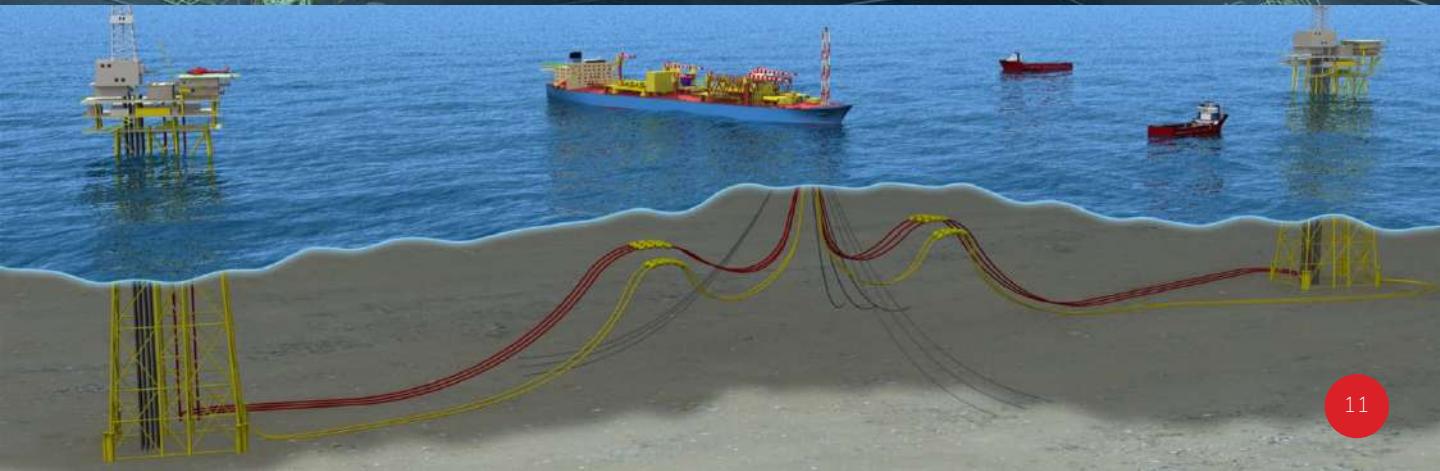
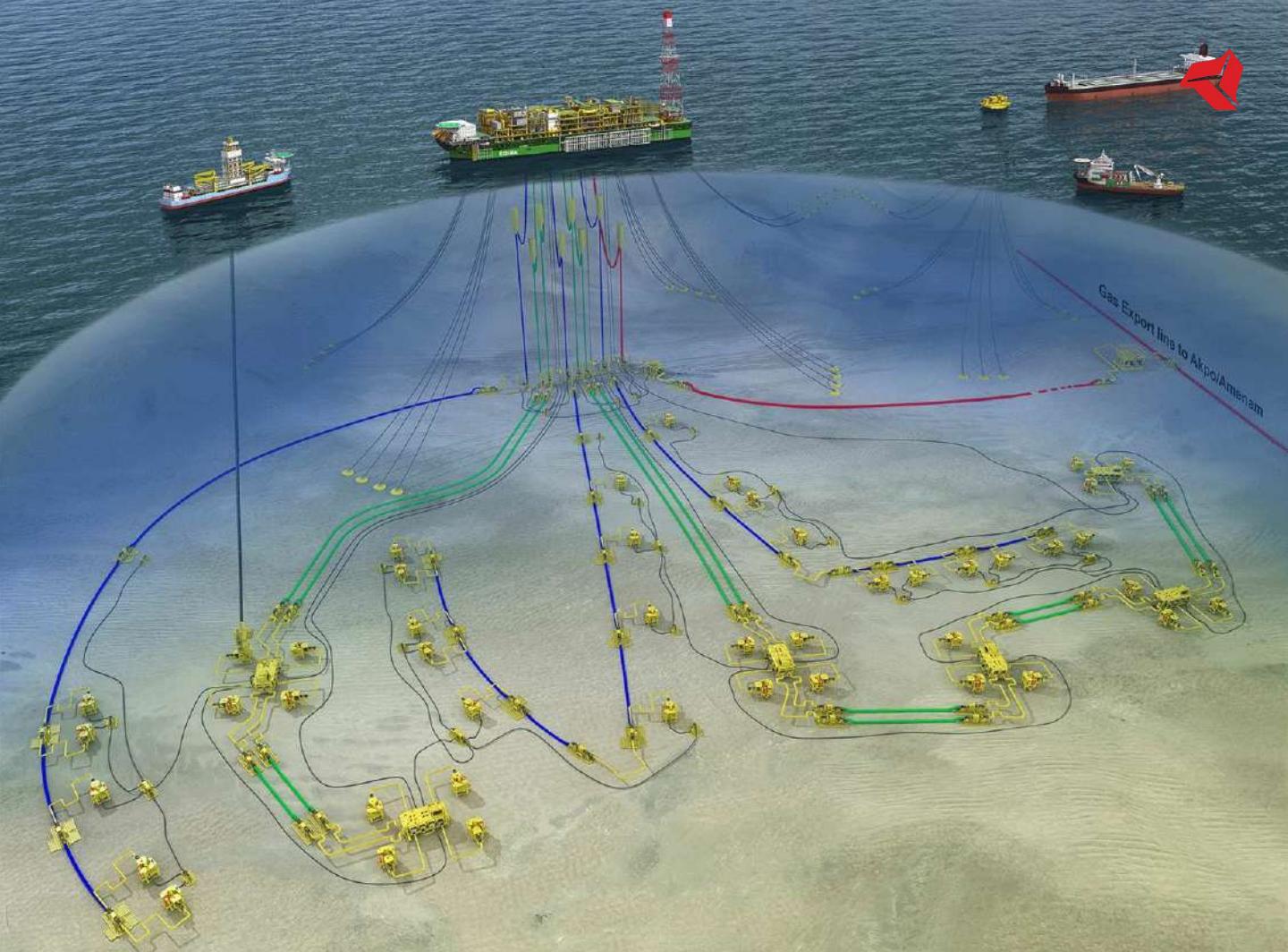
State-of-the-art technology, including advanced seismic surveys and satellite data analysis, plays a pivotal role in identifying promising exploration sites. This technology enhances our accuracy and reduces exploration risks.



## Identification of Exploration Sites:

Our strategic use of technology enables us to pinpoint the most promising exploration sites, optimizing our exploration efforts and maximizing potential returns.





# PRODUCTION



## Production Function:

At Altanetiva, our production function is the culmination of our upstream activities, where we harness the full potential of developed oil and gas fields. We utilize advanced technologies and methods to optimize production rates, emphasizing sustainability and responsibility at every step.



## Advanced Extraction Technologies:

Our cutting-edge extraction technologies are designed for maximum efficiency and minimum environmental impact. This includes innovative drilling techniques, enhanced recovery methods, and state-of-the-art extraction equipment.



## Optimizing Production Rates

Altanetiva is committed to maximizing production rates while adhering to the highest environmental and safety standards. We continuously monitor and adjust our processes for optimal output.



## Sustainable and Responsible Operations

Sustainability is at the heart of our production operations. We implement eco-friendly practices, such as reducing flaring and using water recycling systems, to minimize our environmental footprint.



## Safety and Environmental Stewardship

Ensuring the safety of our workforce and the protection of the environment is paramount. We uphold stringent safety protocols and environmental regulations, setting new industry benchmarks for responsible operations.



# PRE-FINANCING OF CRUDE OIL CARGOES



## Pre-Financing Mechanism:

**Altanetiva** has established a robust framework for the pre-financing of crude oil cargoes, a vital service in the energy trading sector. Our approach ensures the arrangement of financing for crude oil purchases well in advance, facilitating smooth and reliable trade flows.



## Smooth Trade Flow Assurance:

Our pre-financing mechanism is designed to preemptively secure the necessary funds for crude oil transactions, ensuring that trade operations are seamless and uninterrupted. This contributes to the stability and efficiency of the global oil market.



## Large-Scale Transaction Management

Handling transactions that exceed \$1 billion, **Altanetiva** demonstrates formidable financial strength and a solid reputation in the market. This capacity reflects our expertise in managing significant financial commitments and our trustworthiness in the industry.



## Financial Strength and Market Confidence:

Our ability to pre-finance large-scale crude oil cargoes is a testament to our financial robustness and the confidence the market places in us. We stand as a reliable and capable partner in the energy trading sector.



## Commitment to Reliable Energy Trading:

**Altanetiva** is dedicated to enhancing the reliability and efficiency of the energy trading market. Our pre-financing solutions are part of our commitment to providing comprehensive and dependable services in the energy sector.





## Crucial Role in Global Oil Trade:

**Altanetiva** plays a pivotal role as a facilitator in the global oil trade. Our expertise in managing large-scale financial transactions is integral to the smooth functioning of the international oil market



## Providing Market Liquidity:

Our financial strategies and capabilities are key in providing liquidity to the oil market. By ensuring funds are readily available for crude oil transactions, we help maintain a stable and efficient trading environment.



## Handling Significant Financial Commitments:

**Altanetiva**'s ability to handle significant financial commitments showcases our robust financial infrastructure and risk management strategies. This capacity builds trust and reliability among our suppliers and buyers."



## Reinforcing Trust in the Industry:

Our role in pre-financing crude oil cargoes extends beyond mere transaction management; it is about building and reinforcing trust within the global oil trading community. **Altanetiva** is synonymous with reliability and financial integrity.



## Commitment to Stable Trade Relations:

**Altanetiva** is committed to fostering stable and long-lasting trade relations in the oil industry. Our financial acumen and capacity to manage large transactions play a crucial role in this commitment.



# STRATEGIC ADVANTAGE



## Importance of Pre-financing in Energy Sector:

In the energy sector, where substantial capital investments are often requisite at the outset, **Altanetiva**'s pre-financing arrangements play a vital role. Our ability to provide these financial solutions underpins the operational framework of oil trading.



## Operational and Financial Stability Contribution:

By offering pre-financing options, we extend beyond facilitating trade operations; we contribute significantly to the overall financial stability of the energy sector. This function underscores our role in maintaining a balanced and resilient market.



## Attracting Major Market Players:

**Altanetiva**'s capability in managing and offering large-scale financial solutions attracts major players in the oil market. This positions us as a key player, capable of fostering stronger, more productive business relationships.



## Fostering Business Relationships and Opportunities:

Our financial acumen and capabilities in pre-financing open doors to larger and more lucrative deals. This ability not only benefits **Altanetiva** but also offers our partners and clients unprecedented opportunities for growth and success.



## Enabling Larger and More Lucrative Deals:

Our financial solutions are designed to empower businesses, enabling them to engage in larger transactions that might otherwise be beyond reach. **Altanetiva** stands at the forefront of this empowering process, driving the industry forward.





Founded over a decade ago, **Altanetiva** has emerged as a beacon in the energy sector, especially in offshore oil and gas exploration and production. Our journey began with a vision to innovate and lead in energy trading and services, a vision that has propelled us to remarkable heights in the global market.

Today, **Altanetiva** stands as a multinational corporation with a significant presence in the West African sub-region and beyond. Our operations span across continents, reflecting our commitment to harnessing energy resources responsibly and efficiently. We have traded over 10 million metric tonnes of crude oil and an impressive 20 million metric tonnes of white products, marking us as a key player in the energy trade.

With state-of-the-art facilities and a fleet of advanced offshore platforms, we are at the forefront of extracting and processing energy resources. Our team, comprising some of the industry's most skilled and dedicated professionals, is the driving force behind our innovative solutions and sustained growth.

As we continue to expand our horizons, **Altanetiva** is committed to delivering sustainable energy solutions while upholding the highest standards of safety, environmental stewardship, and corporate responsibility.

**Join us as we power the future, one innovative solution at a time.**



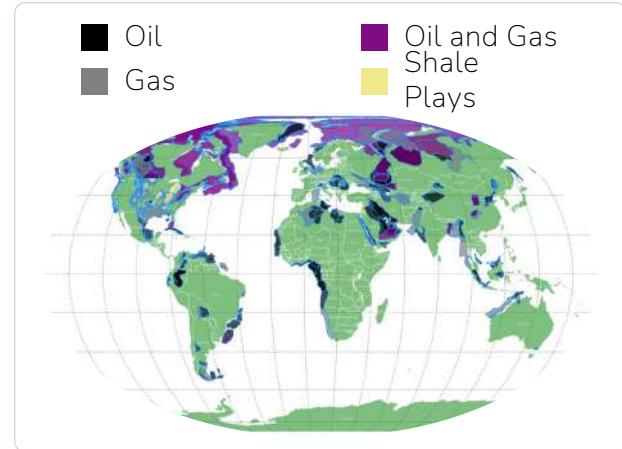


# OFFSHORE UPSTREAM EXCELLENCE



## Investing in the Future

Altanetiva has been at the forefront of offshore upstream investment, leveraging cutting-edge technology and innovative strategies to tap into the world's most challenging and rewarding energy reservoirs.



### Strategic Investments:

Our investment strategy focuses on high-potential offshore areas. We've committed substantial resources to exploring and developing these regions, securing our position as a leader in offshore energy.



### Robust Reserves:

Through strategic exploration, Altanetiva has access to significant reserves. Our exploration efforts have uncovered substantial untapped potential, positioning us to meet the growing global energy demand.



### Impressive Production Levels:

Our state-of-the-art offshore platforms and subsea systems have enabled us to achieve remarkable production levels. We proudly maintain a steady output, contributing significantly to the global energy supply.



### Sustainable Practices:

In all our offshore endeavors, sustainability remains a key focus. We employ environmentally responsible methods and technologies to minimize our impact, ensuring that our operations are not only productive but also sustainable.



### Future Outlook:

As we expand our offshore portfolio, we remain committed to discovering new opportunities and enhancing our production capabilities. Our goal is to continue delivering energy solutions that are not only profitable but also beneficial for communities and the environment.

# DOWNSTREAM TRADING ACTIVITIES

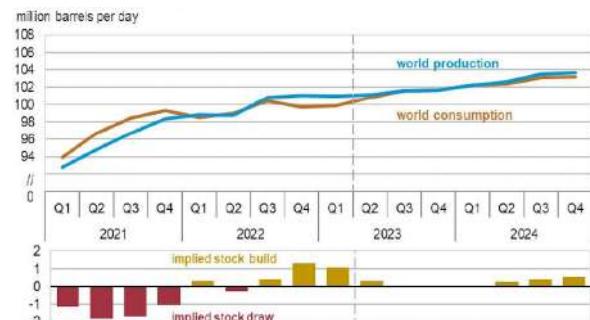


## Global Impact

At Altanetiva, our downstream trading activities are a testament to our expansive reach and significant impact in the global energy market.



World Liquid fuels production and consumption balance



### Impressive Trading Volumes



Our trading operations have scaled remarkable heights, with over 24 million metric tonnes of clean products and 11 million metric tonnes of crude oil traded to date. These figures not only reflect our capacity but also our expertise in managing large-scale, complex trading operations.

### Market Presence



Our strategic approach to trading has allowed us to establish a robust presence in key markets across the globe. We have developed a network of buyers and suppliers, ensuring a steady flow of energy products and contributing to the stability of global energy prices.

### Diversified Product Portfolio



Our portfolio encompasses a wide range of products, from crude oil to refined products. This diversity allows us to meet the varying needs of our clients and adapt to market dynamics, further solidifying our position in the industry.

### Technological Advancements in Trading



Leveraging the latest in trading technology and analytics, we optimize our operations for efficiency and reliability. Our commitment to innovation in trading strategies and logistics has set us apart in the industry.

### Future Aspirations



Looking ahead, we aim to expand our trading volumes and enter new markets, continuing our journey towards being a leading player in the global energy sector. Our focus remains on sustainable growth and maximizing value for our stakeholders.

# STRATEGIC VISION & EXPANSION PLANS



## Pioneering Tomorrow's Energy, Today

Altanetiva's vision is not just to lead the energy sector but to redefine it for a sustainable future. Our strategic foresight is geared towards embracing innovative technologies and exploring untapped markets, ensuring that we are always a step ahead.

- Embracing Renewable Energy**  
Recognizing the shift towards sustainable energy, we are investing in renewable resources, aiming to balance our portfolio with a mix of traditional and green energy sources.
- Expanding Geographical Footprint**  
We are strategically expanding our presence, targeting emerging markets in Asia & Africa, while consolidating our stronghold in existing markets. This approach allows us to diversify our risk & seize new opportunities.
- Building Strategic Alliances**  
Understanding the power of collaboration, we are forging alliances with key players across different regions. These partnerships are aimed at combining our expertise with local insights to create synergistic growth.
- Innovating for Efficiency**  
Innovation is at the heart of our expansion strategy. We are investing in research and development to enhance our operational efficiency, reduce environmental impact, and provide cutting-edge solutions to our clients.
- Adapting to Market Dynamics**  
The energy market is ever-evolving, and our strategy includes staying agile and responsive to market changes. We are continuously refining our approach to ensure resilience and sustained growth.
- Commitment to Sustainable Development**  
Our expansion is not just about business growth but also about contributing positively to the communities and environments where we operate. Sustainable development is woven into every aspect of our expansion strategy.
- Enhancing Digital Capabilities**  
In the digital age, we are enhancing our technological capabilities to optimize our trading operations, improve decision-making, and offer more value to our clients and stakeholders



# FINANCIAL RESILIENCE



## A Testament to Our Success

Altanetiva's financial performance reflects our strategic acumen and operational excellence in the oil and gas industry. Our robust financials are a beacon of stability and growth potential, making us an attractive proposition for investors.

Key Financial Statistics	Investment Highlights	Investor Appeal
<ul style="list-style-type: none"><li><b>Revenue Growth:</b> We have consistently demonstrated strong revenue growth, with a compounded annual growth rate of [insert specific %] over the last five years.</li><li><b>Profitability:</b> Our profit margins have outpaced industry averages, standing at [insert specific percentage], underscoring our efficient operations and prudent financial management.</li><li><b>Market Share:</b> We command a significant market share in [insert specific sectors or regions], further solidifying our position as a market leader in the energy sector.</li></ul>	<ul style="list-style-type: none"><li><b>Stable &amp; Growing Dividends:</b> We have a track record of offering stable and progressively growing dividends, reflecting our commitment to delivering shareholder value.</li><li><b>Strategic Investments for Future Growth:</b> Our investments in renewable energy and innovative technologies are poised to drive future growth and diversify our revenue streams.</li><li><b>Strong Balance Sheet:</b> Our financial stability is underscored by a strong balance sheet with healthy cash reserves and a prudent debt-to-equity ratio.</li></ul>	<ul style="list-style-type: none"><li><b>Sustainable Investment:</b> Investing in Altanetiva means contributing to a company that prioritizes sustainability and responsible business practices.</li><li><b>Global Expansion Potential:</b> Our strategic plans for global expansion offer exciting growth prospects and the potential for significant returns.</li><li><b>Commitment to Innovation:</b> Our ongoing investments in research and development ensure that we remain at the cutting edge of the industry.</li></ul>

### Join Us in Fueling the Future

As Altanetiva continues to grow and innovate, we invite investors to join us on this journey.

Be part of a company that is not just leading but redefining the energy landscape for a sustainable and prosperous future.



# SUSTAINABILITY AND CSR INITIATIVES



## Commitment to a Sustainable Future

At Altanetiva, our approach to sustainability and Corporate Social Responsibility (CSR) is deeply embedded in our corporate ethos. We believe in making a positive impact on both the environment and the communities in which we operate.



- **Environmental Conservation:** Our environmental initiatives are focused on reducing our carbon footprint and promoting renewable energy sources. We have invested in solar and wind projects, and we continuously explore ways to incorporate eco-friendly technologies in our operations.
- **Community Engagement and Development:** We are committed to the well-being of our host communities. Our community programs include:
  - **Adopt-a-School Program:** Supporting local schools with resources and educational materials.
  - **Health and Wellness Campaigns:** Organizing health camps and awareness programs in rural areas.
  - **Local Infrastructure Development:** Investing in the development of local amenities and facilities.
- **Education and Empowerment:** We believe in empowering communities through education.
  - **Scholarship Programs:** Offering scholarships to students in communities near our operations.
  - **Skill Development Workshops:** Conducting training programs to enhance local employability and entrepreneurship.
- **Employee Engagement in CSR:** Our employees are encouraged to participate in various CSR activities, fostering a culture of social responsibility within the organization.
- **Sustainable Business Practices:** We adhere to the highest standards of environmental protection and ethical business practices. Our commitment to sustainability is reflected in every aspect of our operations, from procurement to distribution.
- **Partnerships for Sustainable Development:** Collaborating with NGOs, local governments, and international organizations to amplify our impact in areas such as environmental conservation and community development.
- **Future Commitments:** Looking forward, we aim to integrate more sustainable practices into our business model, contribute to global environmental goals, and continue making a positive impact in our communities.

# CALL TO ACTION FOR INVESTORS



## Join Us in Shaping the Future of Energy

At Altanetiva, we are not just creating energy solutions; we are forging pathways to a sustainable and prosperous future. As we embark on our next phase of growth and innovation, we invite you to become part of this exciting journey.

### Why Invest in Altanetiva?



#### Proven Track

Demonstrated history of financial stability and growth.



#### Innovative Leadership

At the forefront of the energy sector, pioneering new technologies and strategies.



#### Commitment to Sustainability

A deep-rooted commitment to environmental stewardship and corporate responsibility.



#### Strategic Global Expansion

Expanding our footprint into new and emerging markets.



# CONTACT US TODAY



## Your Investment, Our Shared Future

Investing in **Altanetiva** means partnering with a leader in the energy sector who is committed to ethical, sustainable, and profitable business practices. We offer our investors not just financial returns, but the opportunity to be part of a company that is making a real difference in the world.

To learn more about investment opportunities with **Altanetiva**, Please reach out to us:



Email: [invest@altanetiva.com](mailto:invest@altanetiva.com)



Phone: +1 667-244-8449



Website: [www.altanetiva.com](http://www.altanetiva.com)



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Become a part of Altanetiva's success story. We look forward to welcoming you to our family of investors.



